

## Partner with America's most innovative mortgage technology company



16+ years of experience



600+ certified mortgage professionals



50+ active clients



100% customer satisfaction



500+ projects delivered across North America

### Origination

- For Consumer Direct
- Retail • Wholesale and Correspondent Channel • Realtor Originations

### Servicing

- For Customer Servicing
- Hardship Assistance

### Special Servicing

- For Default Management - Loss Mitigation
- Foreclosure • Bankruptcy • REO



### Secondary and Capital Markets

- To manage the Sales Process, Investor Relations, Due Diligence, and Process Efficiency.

### Partner Services

- For partner services like Mortgage Insurance, Title, and Closing.

### Enterprise Mortgage Solutions

- For the Mortgage Business

Mortgage Technology Transformation

Regulatory & Compliance Advocacy

Mortgage-Specific Software Testing

Mobile App Development

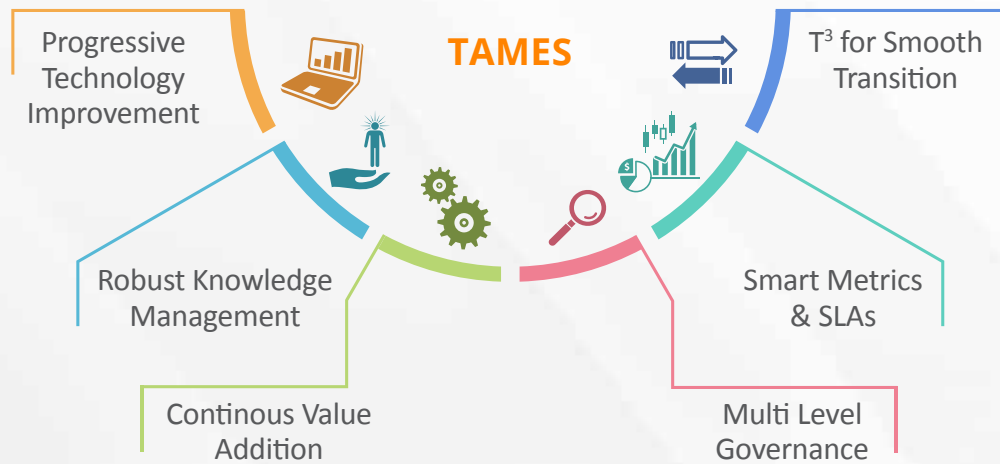
BI & Analytics

Mortgage Portals

Salesforce.com Integration / Consulting

Custom App Development

# APPLICATION DEVELOPMENT & MAINTENANCE



## TAVANT ADVANTAGE

- ▶ Expertise in developing large scale mortgage lending platforms
- ▶ Experience spanning the entire mortgage lifecycle
- ▶ **‘Surround, not replace’** strategy for application modernization
- ▶ Solution accelerators that improve time to market



**Increase Application Submissions**



**Improve Lead Conversion Rates**



**Lower Processing Costs Per Loan**



**Improve Borrower Retention**



**Transform Customer Experience**

## SUCCESS STORIES

### Servicing Portal for a Top U.S. Mortgage Lender

- ▶ **Surround and Extend** - built a brand new **servicing portal** integrated with the existing servicing system
- ▶ **Responsive UI design** for multiple devices and browser support
- ▶ **Identical user experience** for borrowers and CSRs
- ▶ **Superior customer experience** - reduced call volume by **73%** and call duration by **8.6%**

### Streamlined the Complete IT Process for a Leading Mortgage Lender in U.S.

- ▶ **24x7 production support** - L1 & L2 support for custom applications
- ▶ **End-to-end support for corporate website** - served as a single point of sale system for Retail, Correspondent and TPO channels
- ▶ **TRID implementation** - enabled full TRID compliance ahead of deadline
- ▶ Tavant's web portal solution **reduced call volume by 70%** and **call duration by 8%**
- ▶ **40% reduction to code base** - moved duplicate frameworks to reusable libraries, code refactoring and clean-up
- ▶ **96% defect removal efficiency** across all projects